

## **CONTENTS**

Annual Meeting Notice	PAGE 2
CHAIRMAN & PRESIDENT'S REPORT	PAGE 3
BALANCE SHEET & STATEMENT OF INCOME	Page 4
BOARD OF DIRECTORS, SUPERVISORY COMMITTEE MEMBERS & STAFF	PAGE 5

## **ANNUAL MEETING NOTICE**

DATE: AUGUST 18, 2010

TIME: 8:15 AM

LOCATION: HYATT REGENCY WIND WATCH

1717 VANDERBILT MOTOR PARKWAY

HAUPPAUGE NY 11788

### **MEETING AGENDA**

ASCERTAIN A QUORUM IS PRESENT

CALL THE MEETING TO ORDER

ANNUAL MEMBERSHIP REPORT: BOARD CHAIRMAN JAMES H WILLIAMS

REPORT OF SUPERVISORY COMMITTEE: CHAIRMAN DAVID A QUINN

UNFINISHED BUSINESS

New Business

ELECTIONS

ADJOURNMENT

#### CHAIRMAN & PRESIDENTS' REPORT

Fiscal Year 2009 was another year of outstanding growth for your credit union. We ended the year with total assets of \$13,865,847 - an increase of 19% over year-end 2008. Over the past two years assets have increased \$5,118,639, or 58.5%, which was the largest two-year expansion we've ever realized.

Much of the asset growth over the past two years can be attributed to a flight to safety and quality, as members move deposits from high-risk investments to the safety and security of the Credit Union. Generally speaking, they are concerned with an uncertain Wall Street, mounting losses at some of the nation's largest banks, low-yielding money market accounts, and everincreasing bank fees.

As we do every year, we aggressively promoted the benefits of Credit Union membership, but sometimes it takes tough economic times to drive these lessons home. During 2009 we originated over \$3.5 million in loans to our member owners. This past year saw many organizational members begin to take advantage of our better rates and loan terms just as our individual members have for years.

Across the board our loan quality continues to be exceptional! Thanks to sound underwriting standards and timely collection efforts, loan delinquencies remained low at 0.87% - over 90 basis points lower than our peer group credit unions whose ratio stands at 1.78%.

Although we did not participate in any of the sub-prime mortgage lending that has plagued the nation for the better part of the last two years, the ripple effect from that crisis has significantly impacted our bottom line. Several credit union failures throughout the U.S. prompted the National Credit Union Share Insurance Fund (NCUSIF) as well as the banks' Federal Deposit Insurance Corporation to impose large fee assessments on all financial institutions. Our assessment for 2009 was \$14,426. It should be noted, however, that your deposits continue to be backed by the "full faith and credit" of the U.S. Government up to \$250,000 through the NCUSIF.

Despite these serious economic circumstances, we still would have been able to report record core net earnings of \$78,020 in 2009 had we not been forced to take a \$61,442 write-down from our ownership share in Members United Corporate Federal Credit Union due to their involvement with mortgage-backed securities.

This year is likely to be another formidable one. Since problems created by the mortgage meltdown are not totally behind us, we expect additional unusual expenditures in 2010. But thanks to the many advantages we offer our member-owners and our proven ability to manage risk effectively we are confident that FASNY Federal Credit Union will emerge from the national recession strong and well-capitalized.

Looking back on all of the challenges we faced, 2009 was truly an exceptional year. FASNY Federal Credit Union continues to be one of the best small credit unions. With our friendly and knowledgeable staff, exemplary member service, favorable interest rates, low fees, industryleading products and services, and strong capital position, we are excited about the future. And we will continue to work hard to retain your trust and support!

James H. Williams

June N. Williams

Chairman

**Board of Directors** 

John P. Tucker

President

**FASNY Federal Credit Union** 

John P. Tucker

# **BALANCE SHEET & STATEMENT OF INCOME**

Balance She	et					
Assets		12/31/2007	12/31/2008		12/31/2009	Change
	Cash & Cash Equivalents	\$221,339	\$979,980		\$2,370,250	
	Investments	\$2,924,971	\$4,372,500	<b>#0.007.040</b>	\$4,353,058	
	Loans Darticipation Sold			\$6,987,918		
	Less Participation Sold Less Allowance for Loss			\$27,575 \$23,598		
	Net Loans	\$5,474,742	\$6,083,025	Ψ23,390	\$6,936,745	14%
	Premises & Equipment (net)	\$68,497	\$57,662		\$22,933	1470
	Other Assets	\$57,658	\$126,593		\$182,861	
	Total Assets	\$8,747,207	\$11,619,760	-	\$13,865,847	19%
Liabilitie	es.	+=/	+ //-	=	7 2 7 2 7 2	
	Deposits					
	Checking Accounts	\$1,555,375	\$1,179,739		\$1,512,254	
	Savings Accounts	\$2,119,146	\$4,360,870		\$3,963,212	
	Certificates of Deposit	\$3,538,501	\$4,518,227	· · · · · · · · · · · · · · · · · · ·	\$6,859,916	
	All Other Savings	\$469,663	\$387,802		\$393,404	
	Total Deposits	\$7,682,685	\$10,446,638	\ \ A	\$12,728,786	22%
	0.1 1.1 1.11.1	200 -01	<b>#</b> 04.400	11	<b>0</b> 44.000	
	Other Liabilities	\$36,794	\$21,426		\$11,803	000/
	Total Deposits & Liabilities	\$7,719,479	\$10,468,064	11 -	\$12,740,589	22%
<b></b>		// //				
Equity	Un divided Famines	¢4 007 707	<b>64 454 COC</b>		Φ4 40E 0E0	20/
	Undivided Earnings Capital to Asset Ratio	\$1,027,727 11.74%	\$1,151,696 9.91%		\$1,125,258 8.11%	-2% Well-
	Capital to Asset Ratio	11.7 70	3.3170		0.1170	Capitalized
						Oapitalizoa
	Total Liabilities & Equity	\$8,747,207	\$11,619,760		\$13,865,847	19%
Statement of						
Interest					<b>.</b>	
	Interest on Loans	\$353,107	\$412,740		\$447,965	9%
Other Inc	Interest on Investments	\$126,168	\$130,213		\$121,580	-7%
Other in	Fee Income	\$22,012	\$26,350		\$26,201	-1%
	Other Operating Income	\$4,758	\$3,447		\$4,403	-170
	Non-Operating Income	\$170,000	\$100,000		ψ 1, 100 -	
	Total Income	\$676,045	\$672,750	-	\$600,149	
		· · · · · · · · · · · · · · · · · · ·		=		
Interest	Expense					
	Dividends Paid to Members	\$201,380	\$230,363		\$250,764	9%
	_					
Non-Inte	erest Expenses	<b>0.100.001</b>	<b>4.77</b> 0.50		<b>4440400</b>	
	Compensation & Benefits	\$136,801	\$177,258		\$149,182	
	Travel & Conference Office Occupancy	\$7,695 \$1,939	\$9,170 \$1,486		\$10,671	
	Office Occupancy Office Operations	\$1,939 \$97,092	\$96,276		\$917 \$90,158	
	Education & Promotion	\$12,617	\$16,810		\$10,682	
	Loan Servicing	\$7,703	\$12,508		\$10,611	
	Professional & Outside Services	\$1,055	\$585		\$9,657	
	Provision for Loan Loss	\$38,874	\$1,289		\$2,185	
	Miscellaneous Operating	\$1,533	\$3,037		\$88,760	
	Expense			_		
	Total Non-Interest Expenses	\$305,309	\$318,419	=	\$372,823	17%
	Total Evanges	<b>\$506.000</b>	ΦΕ 4Ω <b>7</b> ΩΩ		<b>ቀ</b> ድጋጋ <b>፫</b> 07	
	Total Expenses	\$506,689	\$548,782		\$623,587	
	Net Income (loss)	\$169,356	\$123,968		\$(23,438)	
		,3	,		- ( , )	

# BOARD OF DIRECTORS, SUPERVISORY COMMITTEE MEMBERS & STAFF

Board of Directors  James H Williams  Norwich, New York	Position Chairman	SERVING SINCE ORIGINATION	<u>Term</u> 2009
JOSEPH A FINNEGAN MADRID, NEW YORK	VICE CHAIRMAN	ORIGINATION	2009
EDWARD A CARPENTER, JR. SAYVILLE, NEW YORK	SECRETARY	ORIGINATION	2010
ROY K DAHLEN MERRICK, NEW YORK	TREASURER	AUGUST 2003	2010
EDWARD M COOKE MONTICELLO, NEW YORK	DIRECTOR	ORIGINATION	2010
K WILLIAM GRANT CANTON, NEW YORK	DIRECTOR	ORIGINATION	2010
ANTHONY J BOSCO, JR. OSSINING, NEW YORK	DIRECTOR	AUGUST 2003	2010
Andrew E Pilecki North Tonawanda, New York	DIRECTOR	AUGUST 2005	2009
June L Gunza Highland Falls, New York	DIRECTOR	APRIL 2007	2009
SUPERVISORY COMMITTEE DAVID A QUINN CASTLETON-ON-HUDSON, NEW YORK	Position Chairman	SERVING SINCE ORIGINATION	<u>Term</u> 2009
JAMES A RYAN WALDEN, NEW YORK	MEMBER	2005	2009
MARILYN FARRELL ATHENS, NEW YORK	MEMBER	2007	2009
STAFF JOHN P TUCKER CORTLAND, NEW YORK	PRESIDENT		SERVING SINCE ORIGINATION
TODD B STEVENS COLONIE, NEW YORK	CHIEF OPERATING OF	APRIL 2007	
GERALDINE M PICCOLO SCHENECTADY, NEW YORK	MEMBER SERVICE REI	APRIL 2004	